



MANGAL ANALYTICS AND RESEARCH CONSULTING PRIVATE LIMITED[®]

Delivering Excellence, Partnering Success.

Job Title: Project Manager

Location: Goa (with flexibility for other locations based on project requirements)

Department: Market Research and Financial Analysis

Job Summary:

The Project Manager will lead and oversee multiple consulting projects across Mergers & Acquisitions, Financial Analytics, and Market Research domains. The role demands managing client engagements, ensuring timely delivery, maintaining quality standards, and fostering strong relationships with stakeholders. The ideal candidate will be a strategic thinker with excellent analytical, leadership, and communication skills, capable of driving projects that deliver tangible results for our clients.

Key Responsibilities:

1. Project Planning and Execution:

- Define project scope, objectives, and deliverables in collaboration with clients and internal stakeholders.
- Develop detailed project plans, allocate resources, and monitor progress to ensure timely delivery.

2. Client Engagement:

- Serve as the primary point of contact for clients, understanding their requirements and expectations.
- Provide regular updates and insights on project progress and address client concerns promptly.

3. Team Leadership:

- Lead and mentor project teams, ensuring effective collaboration and skill development.
- Delegate tasks appropriately and ensure accountability within the team.

4. Market Research and Financial Analysis:

- **Conduct internal and process audit - MUST**
- Oversee the development of comprehensive market research reports, financial models, and business plans.
- Review and validate findings, ensuring high-quality and actionable insights.

5. Process Optimization:

- Identify opportunities to improve project management processes and implement best practices.
- Maintain compliance with company standards and regulatory requirements

6. Strategic Collaboration:

- Partner with international consultants and stakeholders to deliver on niche



MANGAL ANALYTICS AND RESEARCH CONSULTING PRIVATE LIMITED[®]

Delivering Excellence, Partnering Success.

financial projects.

- Support SMEs and larger firms in executing due diligence, feasibility studies, and market entry strategies.

7. **Performance Monitoring:**

- Track key project metrics and performance indicators, ensuring alignment with organizational goals.
- Prepare and present project performance reports to senior management.

8. **Business Development:**

- Build and maintain strong relationships with clients, both existing and potential, to foster long-term partnerships.
- Develop and implement strategies respectively for the assigned Business Units to generate leads and identify potential clients
- Develop and present proposals to prospective clients to secure business opportunities

Qualifications and Skills:

- Bachelor's degree in Finance
- CA/CPA/CFA degree preferred.
- 5+ years of experience in project management within consulting, financial analysis, or market research.
- Proficiency in financial modelling, analytics tools, and market research methodologies.
- Strong leadership and team management skills with the ability to work across diverse teams.
- Excellent communication, negotiation, and problem-solving abilities.
- Certification in Project Management is a plus.
-

Why Join MARC?

- Work with a dynamic team driving growth for SMEs and large corporations across India and international markets.
- Be part of strategic projects involving M&A, financial analytics, and market research.
- Opportunity to collaborate with global consultants and deliver impactful results.